



Dear Barry,

For the past 4 years, I have tried to put together movie deals, book deals, and the sale of various television shows. Obviously, nothing has come to fruition. I have gotten close many times and have met many amazing wealthy people. What I am finding, is that they are all talk, and have taken up much of my valuable time. In my prior life, I held down jobs in the industry, working for production companies, and made a decent living. I am a year away from turning 50, am single now, and broke.

My father and my siblings as well as many of my friends, have told me the well has run dry and they will no longer help me out. When I moved back to California, I sold my townhouse, and cashed in all my savings, as I believed that my projects were unique.

Currently, I have what could be a book deal pending, but the line has not been signed and no money has exchanged hands. I have the opportunity to take a full time job which would require a commitment of working from 8 am to 6 or 7 pm Monday thru Friday. If I take the job, I will not be able to pursue these deals, and am afraid that I will miss out on a great potential opportunity.

What do I do? Do I go back to work and take the safe path, or do I continue on my journey. There is no money for rent, food, gas, telephone and shampoo.

Signed Broke but Optimistic

Dear Broke but Optimistic,

In answer to your question, what should you do, find a sugar daddy or sugar mamma depending on your sexual orientation. That would solve your financial situation for the short term and allow you to continue to follow your path. It would require you to challenge your morals and your values, unless you have none. I get the sense that you have morals and values.

So, for the short-term, I would take the job, rebuild your finances, and repay your family and friends. At night and weekends, you can continue to work on your projects. I am sure that if something is really pressing, you will find the time during the week to make it happen.

What you have learned is a powerful lesson. People talk big a lot, but rarely follow through. Especially when it comes to financing projects, no matter of the industry, and no matter how wealthy they are. If you were well known and had a proven track record, it would be easier to raise the money or sell the projects. I respect your persistence, but there comes a time that one has to eat and needs to take a job.

I hope the book deal works out, as it could be the start of something great. Don't lose faith, and prove your friends and family wrong. The ones with the dreams and persistence inevitably find the most success.

Barry